



## MEL H. ABRAHAM, CPA, CVA, ABV, ASA, CSP

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Mel is a Certified Public Accountant with over two decades of experience as a financial expert, valuation expert and business and success strategist. Mel is a Success Strategy Coach and Master Practitioner in Neuro-Linguistic Strategies. Mel is regularly sought after for consulting and valuation engagements around the country such as family limited partnerships, co-tenant interest valuations, operating businesses as well as various entities. These projects have ranged from small family owned businesses to large \$1.7 billion companies.

He has also represented the Internal Revenue Service as their valuation expert in numerous cases and was jointly retained by taxpayer and Internal Revenue Service under the authorization of the U.S. Tax Court to provide a valuation of numerous entities that was binding on all parties.

Mel is a member of the esteemed **National Speakers Association** and the recipient of the Certified Speaking Professional designation (less than 10% the speakers who belong to the International Federation for Professional Speakers hold this professional designation and only two other CPAs hold the designation). A recognized forensic expert witness in business financial issues, he is also a nationally recognized and award-winning speaker addressing professional conferences on a local, state & national level. He provides strategies in risk management, threat management and self protection to clients across the country.

Mel is the 2010 recipient of the **Thomas R. Porter Lifetime Achievement Award** for his character, leadership and achievements professionally and civically. He is one of the primary instructors of the NACVA's National Training Team as well as an Adjunct Professor at the University of San Diego Law School. Mel has been a guest lecturer for **Tax Court Judge the Honorable David Laro**, at his LLM program at the University of San Diego Law School on valuation issues. Mel has been a featured presenter at numerous **State Tax Institutes around the country**, **Internal Revenue Service Continuing Education Conferences** and at the **NACVA National Annual Valuation Conferences** as well as at the **AICPA Annual Business Valuation Conference** in 2001 through 2005. Further, Mel is the recipient of **NACVA's 1998 Circle of Light Award (NACVA's highest instructor distinction)**, **Instructor of Exceptional Distinction (thirteen consecutive years – 1997 through 2009)**, **1997 Instructor of the Year Award** as well as the **1996 Outstanding Member Award**. Mel was awarded the **Volunteer of the Year Award** in 2005 by the AICPA and was voted one of the **Top 25 CPAs** by the **San Fernando Valley Business Journal**. Mel was the Chairman of the **2003 and 2005 AICPA Valuation Conference**.

He (a two-time inductee into the **United States Martial Arts Hall of Fame**) is the Founder and President of **The SAVE Foundation**, a non profit charitable organization that provides programs and funding to assist those that have been or may be victims of abuse and violence as well as raise the public awareness to the problem and educate them in prevention. He is the creator of the much in demand program, **Influence, Impact & Impact**. This educational program shows you how true value is created in businesses. It helps identify people's potential as well as blind spots as an entrepreneur and provide an understanding of the traits that "Synergistically Successful" entrepreneurs possess. This dynamic program addresses both "left brain" needs for systems, controls and processes and the "right brain" requirements of relationships, communication, philosophy and cultures. These are further enumerated in his soon to be released book titled: **Break Away: Reawakening the Entrepreneurial Mind & Living the Dream**

He has also created or authored numerous articles, seminars, multi-media digital products and books including *A Healthier You*, (with Deepak Chopra and Billy Blanks) and *Masters on Success*, (with Ken Blanchard, Jack Canfield and John Christensen). His authoritative book, *Valuation Issues and Case Law Update—A Reference Guide*, has been released in a 5th edition. Recently, he was coauthor of the business valuation industry's best selling book, *Financial Valuation: Applications and Models*, released by John Wiley & Sons, Inc. He is also the creator of various multi-media digital educational programs including the industry's best-selling course - Family Limited Partnerships – Self Study Course found on [www.ValuationEducation.com](http://www.ValuationEducation.com). – June 2010